

**July 22, 2024****Addendum No. 02****File Reference Number: RFSO 2024 036****Title: Verkada Software and Hardware****RE: Clarifications/Questions**

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Please refer to the following information / clarifications:

**Item 1:** ONTC states that the respondent must supply the reference information of three (3) customers for whom they have provided similar services within the last five (5) years. Please confirm if ONTC requires general references or specifically Verkada deployment references.

**Answer:** Please note that ONTC would prefer that Respondents provide Verkada deployment related references; however, ONTC will also accept other references if similar to the scope of the RFSO.

**Item 2:** Part 4 - Form of Offer - Form 1: The discount we propose will only apply to the price of the equipment and/or software license and will not include other costs such as delivery charges. Is this acceptable?

**Answer:** Yes, the discounting is expected on the Verkada Equipment/licenses only and not on delivery charges.

**Item 3:** How many sites are covered by this contract, especially for future installations? Could you also provide the addresses of these sites?

**Answer:** ONTC currently has 39 sites utilizing Verkada Equipment and another 14 to be implemented in the future. The addresses of said sites will not be provided as part of this RFSO as delivery of the goods must be FOB to 915 McIntyre Street East, North Bay, ON P1B 1G3. Should installation or alternative delivery arrangements need to be made, ONTC will address this with the Successful Respondent.

**Item 4:** Would ONTC consider providing a one-week extension to the submission deadline for this RFSO 2024 036 – Verkada Software and Hardware?

**Answer:** ONTC will agree to extend the deadline for this RFSO 2024 036 – Verkada Software and Hardware. The new submission deadline/closing date is now Wednesday, August 14, 2024 at 2:00:00 p.m. EDT.

Regards,

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